



BSM

BOIS & MACDONALD

In 2001, Tom Bois & Jim Macdonald left a large international law firm to start a boutique law practice committed to taking a practical, businesslike approach to solving businesses' problems. Bois & Macdonald's core competencies are:

- Business law
- Construction
- Employment
- Environmental law, and
- Real estate law.

We provide practical business solutions to our clients' legal problems. Our attorneys are skilled and tenacious advocates, but we recognize that the most aggressive (and expensive) approach may not be the best solution to a client's problem. In every matter we handle we identify the client's primary business objective and then find and implement a solution to meet that objective. We learn our clients' business and industry. As a result:

- We are responsive.
- We respect our clients' time and communicate with clients efficiently in plain English.
- We help our clients avoid legal problems and prevent claims and lawsuits, government investigations, and support business risk management. When necessary we try clients' disputes to judges, juries and arbitrators.

Because of our deep knowledge and experience, we are economical. Instead of trying to be all things to a client, we offer deep and broad knowledge and experience in the areas of the law we know best.

We represent a wide range of businesses ranging from small family partnerships, trusts, regional businesses and multi-national corporations. Our clients include businesses in the automotive, banking, construction, electronics, health care, hospitality, insurance, legal and professional services, manufacturing, mining, oil & gas, real estate, retail, technology, transportation, and wholesale and distribution industries, as well as non-profit organizations.



Real Estate - Transactions, Compliance & Litigation

We assist businesses with a wide range of real estate deals and compliance obligations and both prosecute and defend property dispute claims. We provide the following services:

- Counseling and preparation of deal documentation for buyers, sellers, commercial and industrial landlords and tenants and real estate brokers involved with commercial, industrial, mining and agricultural real property purchases, sales, assignments and transfers.
- Prosecution and defense of buyers and sellers in property disputes arising out of non-performance/non-payment, representations, warranties, appraisals, valuations or indemnification commitments.
- Counseling and representation of commercial borrowers regarding financing, breaches and loan defaults, workouts and concurrent disputes relating to site entry, receiverships, pre-foreclosure, foreclosure and REO disposition proceedings.
- Counseling and prosecution and defense of landlords and tenants regarding retail, commercial and industrial leases, oil and gas leases, oil field operation agreements, oil field closure and shutdown agreements, and royalties.
- Counseling and preparation of deal documentation for landlords and tenants regarding retail, commercial and industrial leases, oil and gas leases, oil field operation agreements, oil field closure and shutdown agreements, and royalties.
- Prosecution and defense of landlords and tenants in disputes regarding retail, commercial and industrial leases, oil and gas leases, oil field operation agreements, oil field closure and shutdown agreements, and royalties.