



# BSM

## BOIS & MACDONALD

In 2001, Tom Bois & Jim Macdonald left a large international law firm to start a boutique law practice committed to taking a practical, businesslike approach to solving businesses' problems. Bois & Macdonald's core competencies are:

- Business law
- Construction
- Employment
- Environmental law, and
- Real estate law.

We provide practical business solutions to our clients' legal problems. Our attorneys are skilled and tenacious advocates, but we recognize that the most aggressive (and expensive) approach may not be the best solution to a client's problem. In every matter we handle we identify the client's primary business objective and then find and implement a solution to meet that objective. We learn our clients' business and industry. As a result:

- We are responsive.
- We respect our clients' time and communicate with clients efficiently in plain English.
- We help our clients avoid legal problems and prevent claims and lawsuits, government investigations, and support business risk management. When necessary we try clients' disputes to judges, juries and arbitrators.

Because of our deep knowledge and experience, we are economical. Instead of trying to be all things to a client, we offer deep and broad knowledge and experience in the areas of the law we know best.

We represent a wide range of businesses ranging from small family partnerships, trusts, regional businesses and multi-national corporations. Our clients include businesses in the automotive, banking, construction, electronics, health care, hospitality, insurance, legal and professional services, manufacturing, mining, oil & gas, real estate, retail, technology, transportation, and wholesale and distribution industries, as well as non-profit organizations.



## Construction - Transactions, Compliance & Litigation

The construction law and related land development services we provide involve all phases of development, construction and reuse consisting of:

- Contract document analysis, preparation, and negotiation.
- Counseling and representation relating to construction defect, delay and cost overrun disputes and litigation involving both public and private works projects and representation in civil lawsuits before all state and federal courts, and AAA arbitration proceedings.
- Preliminary notice, mechanics and material suppliers' liens, stop notice, and lien foreclosure transactional assistance, including document analysis, preparation, negotiation, and representation.
- Delinquent account representation, prosecution and defense.
- State Contractors License Board compliance and disciplinary defense.

Our lawyers have handled over 500 construction defect claims and lawsuits advancing and protecting the interests of owners, developers, architects, soil engineers, geologists, civil engineers, structural engineers, contractors, subcontractors, material manufacturers, material suppliers and owners.

The projects we have been involved in range from single family dwellings to multi-hundred unit planned developments; from simple retaining walls to complex soil nail wall structures; from simple concrete tilt up structures to high rise towers; from simple leach fields to electrostatic precipitators. The matters have involved both private and public works projects.